

AUTHORIZATION FOR ALTERNATIVE PURCHASE PROCESS

GOODS - Dollar Threshold \$40,000-75,000 []
Over \$75,000 [X]

SERVICES – Dollar Threshold
FEDERAL - Over \$5,000 []
STATE - \$40,000-\$300,000 []
STATE – Over \$300,000 []

School Board Approval Required 08/08/18 [X]

Rationale: Single Source []
Service []
Books* []
Accessing Existing Contract [X]

Food Services of America
(agency)

SPS RFP 17-1314
(no.)

Purchase Description: Prime Vendor for supplying food & non-consumable product in support of the Nutrition Services meal programs.

Rationale: This accesses the third of four optional one-year renewals with FSA.

Estimated Amount: \$3,500,000.00

Originating Department Contact Person: Doug Wordell / Nutrition Services

Purchasing Agent Approval: Cindy Coleman

Date Forwarded for Authorization: 08/21/18

Approval Signature: N/A – Board Approval Date: _____
Associate Superintendent
School Support Services

Board Approval Date 08/08/18

PO# 190178 by: pt



Agenda Item Details

Meeting	Aug 08, 2018 - Regular Meeting
Category	6. CONSENT AGENDA
Subject	L. Alternate Purchase No. 108-1819; Food Services of America, Prime Vendor for Fiscal Year 2018-19 Accessing RFP 17-1314 (Renewal)
Access	Public
Type	Action (Consent)
Recommended Action	Approval to renew the contract with Food Services of America, Inc., Spokane, WA, in the anticipated estimated amount of \$3,500,000, for food products and supplies purchased during the 2018-19 fiscal year, per the terms and conditions of RFP No. 17-1314.

Public Content

Background:

This recommended contract provides food products and supplies in support of the nutrition services meal programs. The prime vendor system has allowed the nutrition services and warehouse teams to more effectively manage food and preparation/serving supplies, purchases, and distribution. By awarding to a single prime vendor the district receives just in time product, has the benefit of a more flexible procurement model with a wider variety of offerings, and a shorter lead time for specialty items. The district receives superior customer service by building a partnership with the prime vendor when compared to that received from a vendor who makes only a single drop ship delivery in the more traditional procurement approach. Product quality is at a higher level given the quick turn-around of goods. This is evidenced by the fact that breakfast counts have increased and lunch counts have remained stable.

Food Services of America was awarded the contract as a result of staff analysis using the Proposal Evaluation Criteria. Each vendor was judged on their compliance with various non-optional critical qualifying factors identified in the RFP document. These factors, coupled with positive evaluation criteria scores, resulted in this vendor being recommended for award. Food Services of America has effectively served the district as the prime vendor for the past nineteen years. This renewal will access the fourth and final additional one-year renewal option available in accordance with the terms and conditions of the RFP. Prices are considered fair and reasonable. Expenditures will be provided from the general fund.

Administrative Content

Motion & Voting

Adoption of revision to Policy 2255 - Alternative Learning Experience

Motion by Brian Newberry, second by Jerrall Haynes.

Final Resolution: Motion Carries

Yes: Deana Brower, Susan Chapin, Jerrall Haynes, Mike Wiser, Brian Newberry



POWER UP
FRESH, LOCAL, DELICIOUS



200 N. Bernard, Spokane, WA 99201 | phone 509 354-7270 | fax 509 353-3318

July 25, 2018

RE: PRIME VENDOR RENEWAL AGREEMENT NUMBER RFP 17-1314

This letter is confirming the rollover award of items from Spokane Public Schools (SPS) Prime Vendor RFP # 17-1314. Food Services of America was awarded the contract on June 11, 2014. The contract allows up to four renewals. The SPS is requesting the rollover of this RFP/bid for the 2018-19 school year. The effective dates of this contract are from September 1, 2018 through August 31, 2019. Please confirm all pricing by providing an updated price list for all products by September 7, 2018 and comply with the contract and Procurement Review requirements listed below.

CONTRACT AND PROCUREMENT REVIEW REQUIREMENTS:

INTERLOCAL AGREEMENTS:

- Interlocal Agreement Contract Value: The value of the interlocal agreements contract for the 2018-19 school year will be \$13,430,000.
- The current list of interlocal agreements cannot be changed without the written consent from the Spokane Public Schools (SPS) Purchasing department. Vendor will ensure only approved interlocal agreement schools access the RFP/bid.
- Number of districts that can be added to this RFP/bid are limited to 3 additional districts of not more than 2% of the Interlocal Agreement Contract Value. Districts must be added to the approved interlocal agreement list managed by the vendor and approved by the SPS Purchasing department by April 1 of the preceding school year (IE: April 1, 2018 for the 2018-19 school year).
- The list of current interlocal school districts accessing this RFP/bid will be attached to the renewal agreement.

SPS RFP/bid CONTRACT:

- Contract Value: The value of the SPS prime vendor contract is \$3,500,000 for the 2018-19 school year.
- Vendor will provide an updated price list (order guide) with updated pricing for the 2018-19 school year by September 4, 2018. If there are any new products for the 2018-19 school year please share the new product information by September 4, 2018.

By signing below the Vendor representative is confirm the accuracy of all products, pricing, interlocal agreement school list and contract value, and compliance with the contract and procurement review requirements listed above.

Food Services of America

Sign: Carmen Steele
Name: Carmen Steele
Title: Account Executive
Date: 7/30/2018

FROM CARMEN STEELE July 26, 2018:

The SDs with Interlocal agreements that are **not** purchasing through FSA-Spokane would be...

Deer Park School District	Sodexo Customer
Evergreen School District	NOI only
Grandview School District	NOI only
Northshore School District	NOI only
Orient School District	Using another distributor
Riverside School District	Sodexo Customer
South Kitsap School District	NOI only
Summit valley School District	NOI only
Sumner School District	NOI only
Vancouver School District	NOI only
Waitsburg School District	Using another distributor

SPOKANE PUBLIC SCHOOLS
Spokane, Washington

Loc #: 680	Req #:	Req Date:	30-Jul-18	Due Date:
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Bid/Quote: _____
Other: ALJ 108-1819

Revised 11/6/15



Spokane Public Schools
excellence for everyone

Page 1 of 1

PURCHASE ORDER NUMBER:

190178

PO DATE: 09/04/18

ORDER DUE DATE:

PAYMENT MAY BE DELAYED UNLESS PO# APPEARS ON
ALL INVOICES, SHIPPING PAPERS, AND PACKAGING.

VENDOR NUMBER
005738

VENDOR PHONE NUMBER
(509) 483-4747
FX (509) 484-6532

REQUISITION NUMBER
R56381

VENDOR INFORMATION
FOOD SERVICES OF AMERICA
3520 E FRANCIS AVENUE
POBOX6248
SPOKANE, WA 99217

ATTN: ALT 208-1819
BID/QUOTE NO.: 17-1314/4-1314
CONTRACT NO.: BJPR-PRIME VEND
BUYER: BARB C
BUYER PHONE NO.: (509) 354-7186

SHIP TO: CENTRAL WAREHOUSE
2815 E GARLAND AVE
SPOKANE, WA 99207

SEND INVOICE TO: BUDGET AND ACCOUNTING
200 N BERNARD ST
SPOKANE, WA 99201

FOR:

ALL INVOICES AND CORRESPONDENCE MUST BE SENT TO THIS ADDRESS
REGARDLESS OF THE SHIPPING DESTINATION.

ITEM	QTY	UNIT	DESCRIPTION	UNIT PRICE	ITEM TOTAL
0001	3,385,0	\$	REFERENCE: NUTRITION SERVICES PRIME VENDOR, RFP NO. 17-1314 DATED 4/2/14. AWARD OF PURCHASE ORDER CONTRACT TO YOUR IRM WAS RENEWED BY THE SCHOOL BOARD ON 8/8/18 TO PROVIDE THE FOLLOWING: DELIVERY OF ITEMS TO WAREHOUSE, SITE KITCHENS AND CATERING AS SPECIFIED AND IN ACCORDANCE WITH THE TERMS AND CONTITIONS OF THE AFOREMENTIONED BID FOR SUPPORT OF THE NUTRITION SERVICES PROGRAM. THIS PURCHASE ORDER SHALL BE IN EFFECT FOR THE PERIOD 9/4/18 THROUGH 8/31/19.	1.00	3,385,000.00
0002	80,000	\$	FRESH FRUITS AND VEGETABLES PROGRAM	1.00	80,000.00
0003	35,000	\$	SUMMER MEALS PROGRAM	1.00	35,000.00
				Subtotal	3,500,000.00
				Tax	0.00

ARTICLES SPECIFIED ARE SUBJECT TO THE FOLLOWING CONDITIONS:

PO TOTAL 3,500,000.00

1. Goods other than those specified on this order must not be substituted without authorization.
2. The right of cancellation in case of long delay in shipment is reserved.
3. If the quantity shipped is short of the purchase order quantity, specify on the packing slip if item is backordered or canceled.
4. If not sold F.O.B. destination, prepay shipping charges, if any, and invoice accordingly. No C.O.D.'s will be accepted.
5. Payments shall be paid within 30 days receipt of an acceptable invoice provided goods/services have been received.
6. Authorization for price discrepancies is necessary only if total order is increased more than \$25.

INTERNAL USE ONLY

RECEIVING SIGNATURE:

DATE REC'D:

PURCHASE ORDER
AUTHORIZED BY:

A NEW WAY TO SIGN IN - If you already have a SAM account, use your **SAM email** for login.gov.

[Log In](#)
[Login.gov FAQs](#)

ALERT - June 11, 2018: Entities registering in SAM must submit a [notarized letter](#) appointing their authorized Entity Administrator. Read our [updated FAQs](#) to learn more about changes to the notarized letter review process and other system improvements.

Search Results

Current Search Terms: food* services* of america*

Your search for "food* services* of america*" returned the following results...

Notice: This printed document represents only the first page of your SAM search results. More results may be available. To print your complete search results, you can download the PDF and print it.

Entity	FOOD SERVICES OF AMERICA, INC.	Status: Active
DUNS: 027514553	CAGE Code: 1T646	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 06/13/2019	Debt Subject to Offset? No	
Purpose of Registration: All Awards		

Entity	Myron Green Corporation	Status: Active
DUNS: 787230051	CAGE Code: 3NLT3	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 05/22/2019	Debt Subject to Offset? No	
Purpose of Registration: All Awards		

Entity	FOOD SERVICES OF AMERICA, INC.	Status: Active
DUNS: 884738949	CAGE Code: 0PGH4	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 04/25/2019	Debt Subject to Offset? No	
Purpose of Registration: All Awards		

Entity	FOOD SERVICES OF AMERICA, INC.	Status: Active
DUNS: 792442543	CAGE Code: 0HX04	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 04/10/2019	Debt Subject to Offset? No	
Purpose of Registration: All Awards		

Entity	FOOD SERVICES OF AMERICA, INC.	Status: Active
DUNS: 027745645	CAGE Code: 0N1W0	View Details
Has Active Exclusion?: No	DoDAAC:	
Expiration Date: 09/19/2018	Debt Subject to Offset? No	
Purpose of Registration: All Awards		



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IBM v1.P.16.20180727-0955